

Club Facilities



KIGR Reinvestment



- Old Inn/Sanctuary
- Golf Course Upgrades
- Clubhouse/Dining Upgrades
- Pool Upgrades
- Programming Upgrades



KIGR in West Beach



KICA Reinvestment



- West Beach and Beyond
- Amenities
- Signage

Before



After



Signage



Before



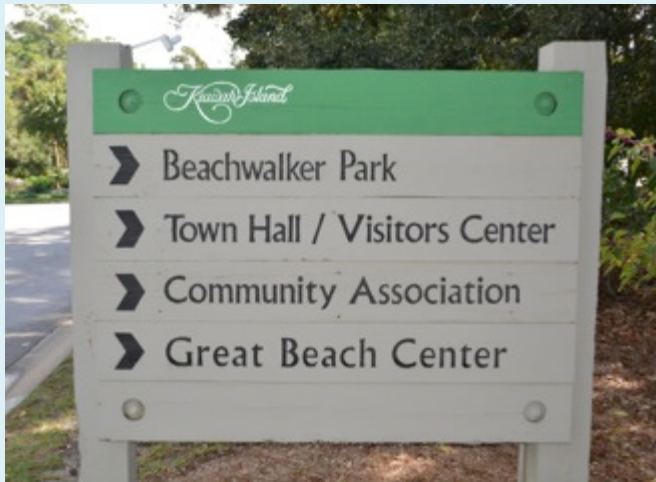
After



Signage



Before



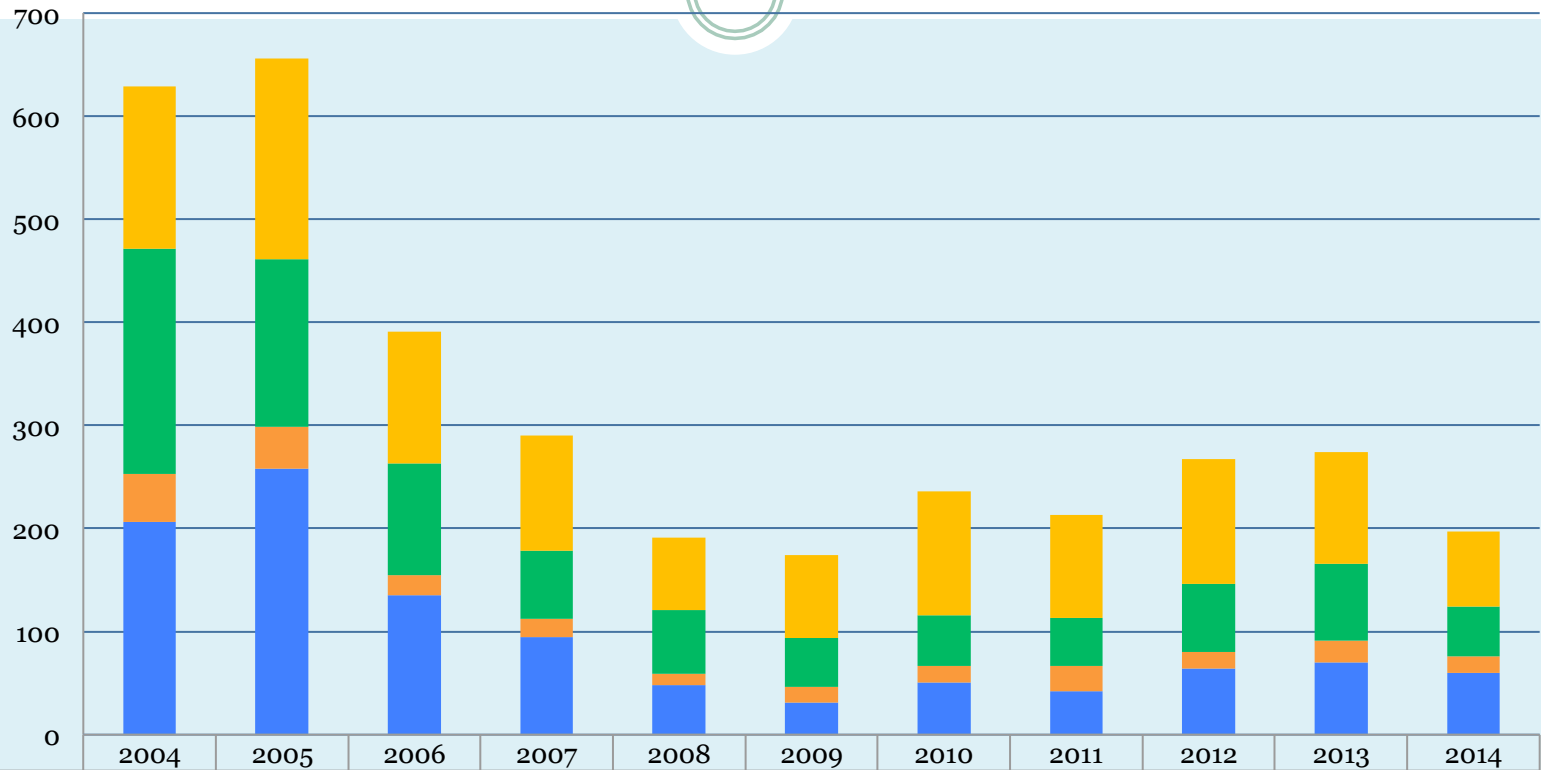
After



Kiawah Island Real Estate Market

Total Number of Transactions

2004-Through 3rd Qtr. 2014

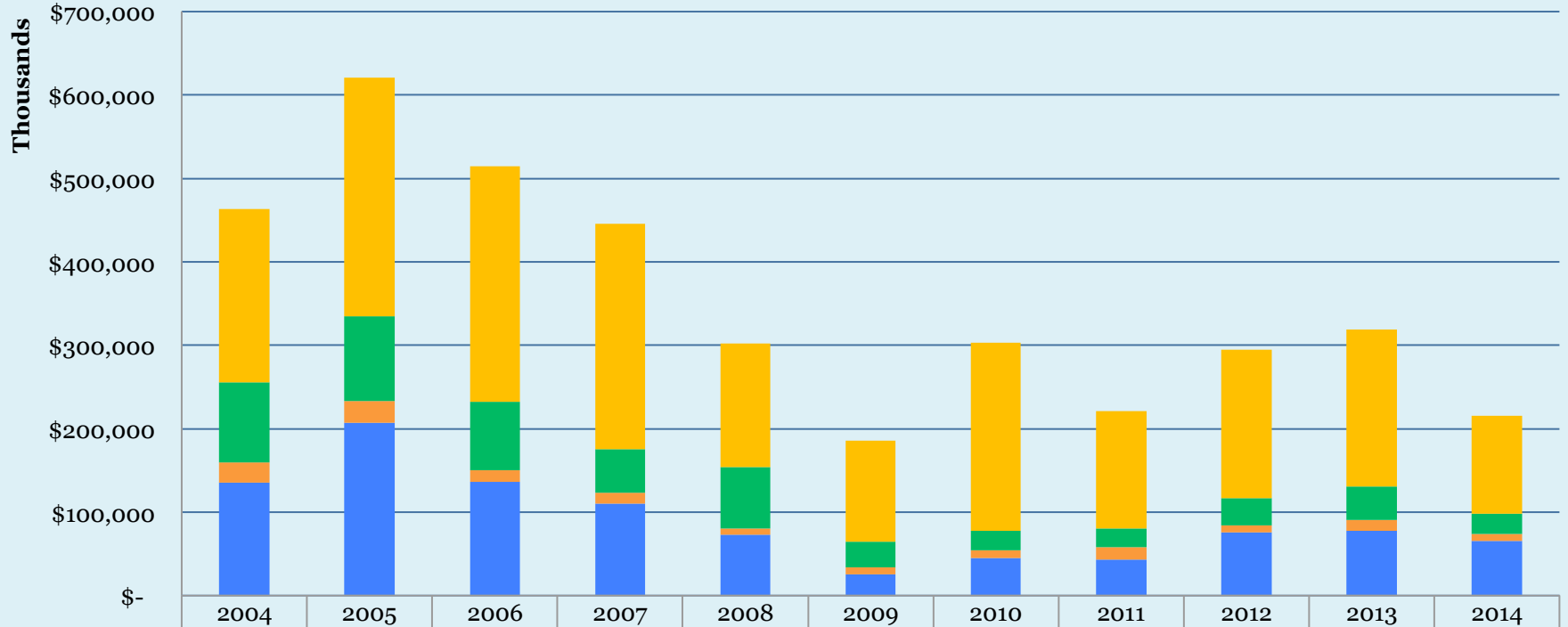


	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Total # Sales	629	656	391	290	191	174	236	213	267	274	197
Home	158	195	128	112	70	80	120	100	121	108	73
Villa	218	162	108	66	62	48	49	46	66	75	48
Cottage	47	41	20	17	11	15	16	25	16	21	16
homesite	206	258	135	95	48	31	51	42	64	70	60

Kiawah Island Real Estate Market

Total Dollar Volume

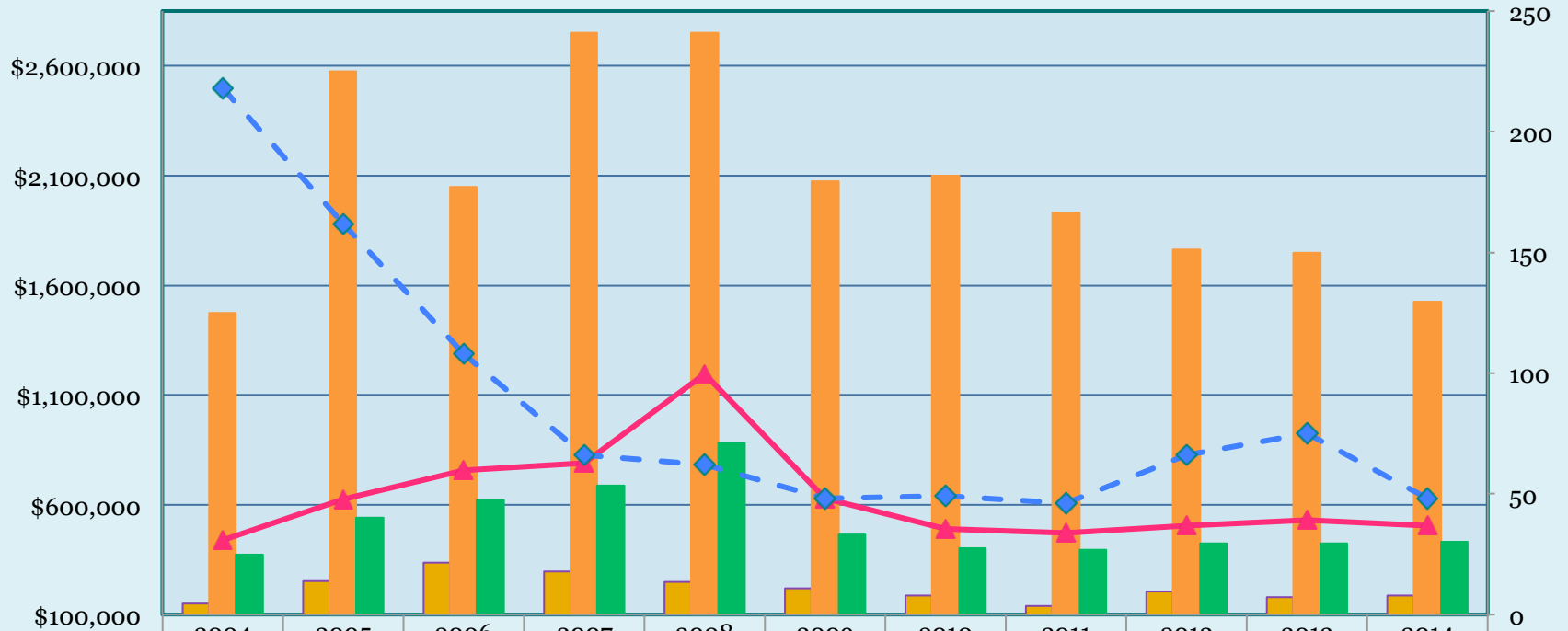
2004-Through 3rd Qtr. 2014



	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Total \$ Volume	\$463,073,8	\$620,375,2	\$514,660,1	\$445,870,0	\$301,817,0	\$186,052,5	\$303,347,2	\$221,297,6	\$294,497,8	\$319,224,1	\$215,179,6
Home	\$207,882,1	\$285,662,0	\$282,348,5	\$270,674,1	\$147,682,1	\$121,565,2	\$225,354,4	\$141,341,1	\$177,413,5	\$188,418,0	\$116,679,0
Villa	\$95,697,01	\$101,387,7	\$81,620,53	\$52,258,50	\$74,063,10	\$30,273,60	\$24,105,61	\$21,679,50	\$33,382,66	\$39,913,92	\$24,242,39
Cottage	\$23,695,95	\$26,212,00	\$14,159,94	\$12,622,00	\$7,272,000	\$8,847,000	\$8,721,350	\$14,882,66	\$8,231,157	\$13,574,50	\$8,485,800
homesite	\$135,798,7	\$207,113,4	\$136,531,1	\$110,315,4	\$72,799,87	\$25,366,65	\$45,165,75	\$43,394,33	\$75,470,40	\$77,317,75	\$65,772,50

Villa Market Pricing

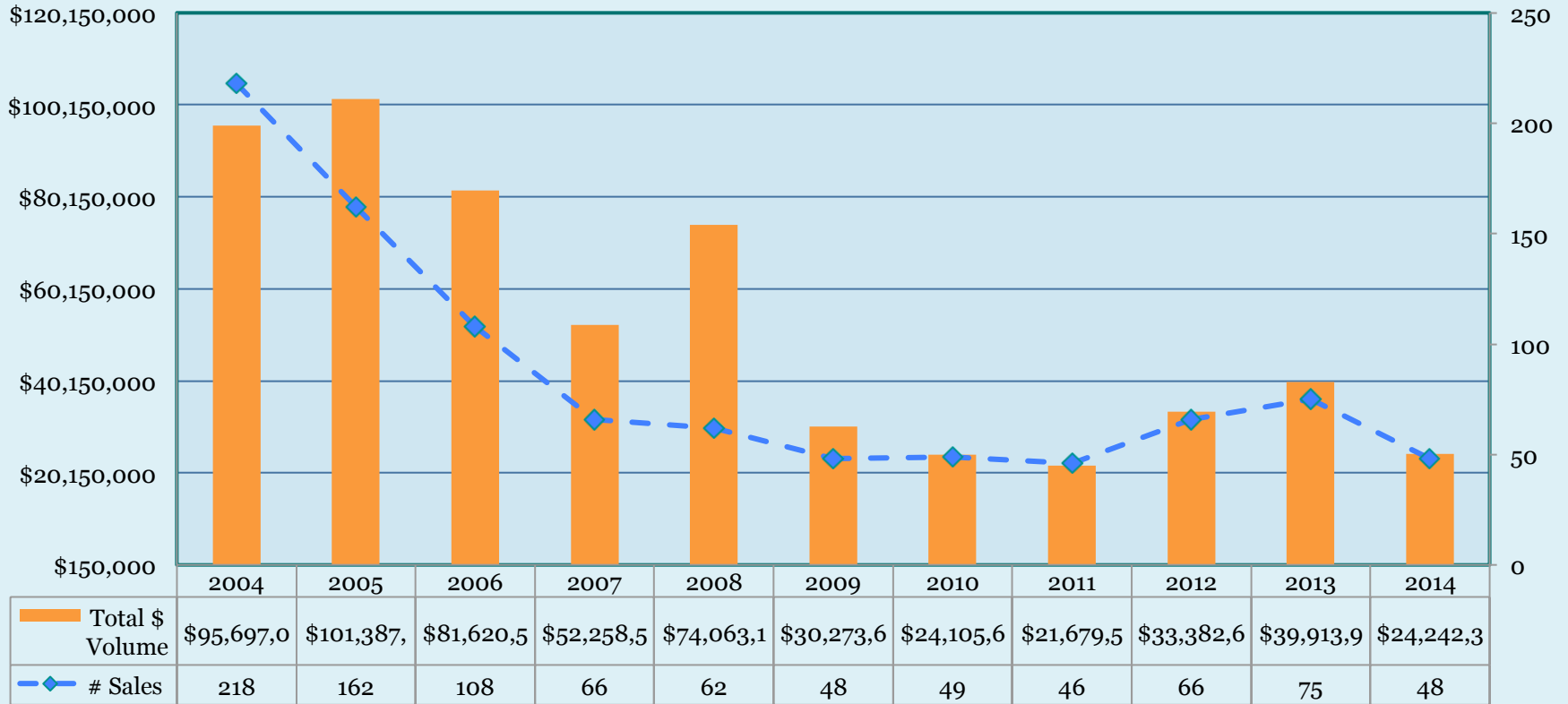
2004-Through 3rd Qtr. 2014



Min	\$152,000	\$254,140	\$335,000	\$297,000	\$250,000	\$220,000	\$187,950	\$140,000	\$205,000	\$181,000	\$185,500
Max	\$1,475,000	\$2,575,000	\$2,050,000	\$2,750,000	\$2,750,000	\$2,075,000	\$2,100,000	\$1,933,000	\$1,762,500	\$1,750,000	\$1,525,000
Median \$	\$375,000	\$542,500	\$621,250	\$688,750	\$881,000	\$464,000	\$403,000	\$393,750	\$425,000	\$425,000	\$430,750
Average \$	\$438,977	\$625,850	\$755,746	\$791,795	\$1,194,566	\$630,700	\$491,951	\$471,293	\$505,798	\$532,186	\$505,050
# Sales	218	162	108	66	62	48	49	46	66	75	48

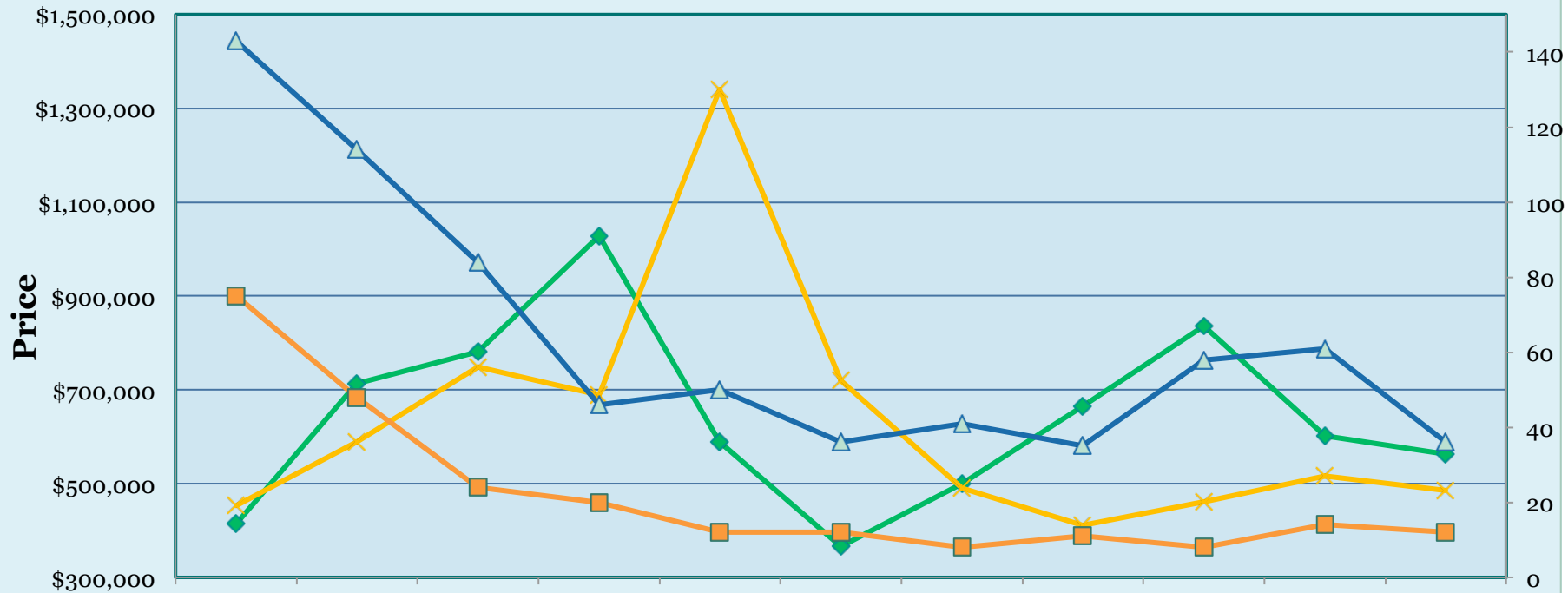
Villa Market Activity

2004-Through 3rd Qtr. 2014



East vs. West End Cottage Sales

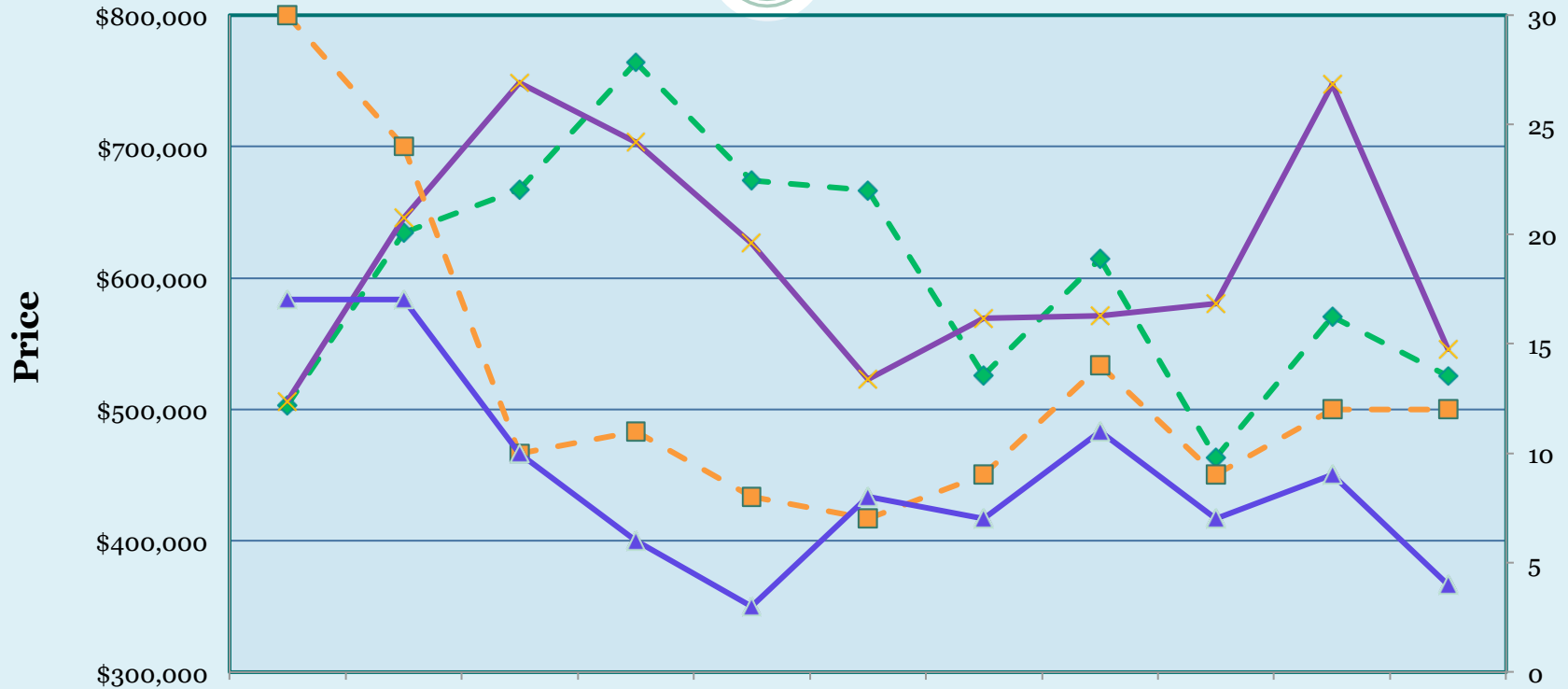
2003-Through 3rd Qtr. 2014



	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
WB Avg Villa \$	\$413,425	\$713,875	\$781,387	\$1,028,175	\$589,500	\$365,875	\$499,438	\$664,182	\$835,375	\$601,459	\$562,917
EB Avg. Villa \$	\$452,378	\$588,787	\$748,420	\$689,022	\$1,339,782	\$718,975	\$490,491	\$410,671	\$460,339	\$516,287	\$485,761
WB Villa Sales	75	48	24	20	12	12	8	11	8	14	12
EB Villa Sales	143	114	84	46	50	36	41	35	58	61	36

East vs. West Beach Cottage Sales

2004-Through 3rd Qtr. 2014



	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
WB Avg Cottage \$	\$503,065	\$634,708	\$667,185	\$763,818	\$674,000	\$666,500	\$526,111	\$614,333	\$463,184	\$570,500	\$525,317
EB Avg Cottage \$	\$506,118	\$645,824	\$748,810	\$703,333	\$626,667	\$522,688	\$569,479	\$571,091	\$580,357	\$747,611	\$545,500
WB Cottage Sales	30	24	10	11	8	7	9	14	9	12	12
EB Cottage Sales	17	17	10	6	3	8	7	11	7	9	4



THANK YOU

